

The United States Army Reserve:

FIED

Connecting The Dots

STRATEGIC



OPERATIONAL



TACTICAL



Mr. Franklin Childress Director, Army Reserve Communications

THIS BRIEF IS APPROVED FOR PUBLIC PRESENTATION. ALL PREVIOUS VERSIONS ARE OBSOLETE. INFO CURRENT AS OF: **November 2, 2015**



One Photo Can Go Viral







Not Just a Ranger



Who is Lisa Jaster?

- Army Reserve officer
 - Major Corps of Engineers (IMA)
- First mother to graduate from Ranger School
- 37 years old
- Professional Engineer with major U.S. corporation (Shell)
- Fitness Focused





College ROTC Scholarships



eme: The Army Reserve "Minuteman" scholarship through Reserve Officer Training Corps affords students an eptional opportunity to afford college while preparing to ve his or her country.

king Points:

our-year scholarships for eligible freshmen college students covers full tuition and fees or up to \$10,000 toward room d board

tudents must enroll in Army ROTC program and meet uirements

adets awarded the scholarship are required to participate in nultaneous Membership Program (SMP)

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A Few Army Ambassador Stories...



- Goldsmith Fort Jackson
- Bissonette Jaster Congressional Recognition
- Hashem and Davis State Tuition Assistance
- NCFA Op-Eds
 - Martin, Devine, Gorton, Furtado, Simmons

Current Focus

- Army Reserve At a Glance Distribution
- Scholarships



thy ARC would engage bined Efforts



- Support scheduled national events
- Support key leader engagements
- Assist in Telling the Army Reserve Story
- Assist with coordination during USAR senior leader visit

How you can proactively support the CAR -

- Use social media, and "like" and "share" the USAR social media platforms
- Ensure community leaders, media, academic institutions know the AR story
- Notify ARC about key engagements, article publications and media events
- Submit photos, published article links and social media posts to ARC
- Connect with local senior AR leaders for community and military events

Your stories and efforts are used in key communication tools with key audiences at the strategic level to reinforce key themes and messages. We must continue to get current and



Key Audiences



Army Reserve Soldiers

- Many similarities, but also many differences
- Wide variety of demographics
- Share a commitment to Army Values and service to our nation

Army Reserve Families

- Key to readiness
- Profound impact on retention
- 46-percent of Army Reserve Soldiers are married
- A quarter of our Soldiers are single parents

Employers

- They support us all of us
- Government officials (federal, state, local)
 - They need to hear our stories





Army Reserve Videos



https://www.youtube.com/channel/UCfJBy91ai1_1ejnmxKLSu2A

https://www.facebook.com/search/str/army+reserve/keywords_top#!/ usarmyreserve/videos

This is the Army Reserve -

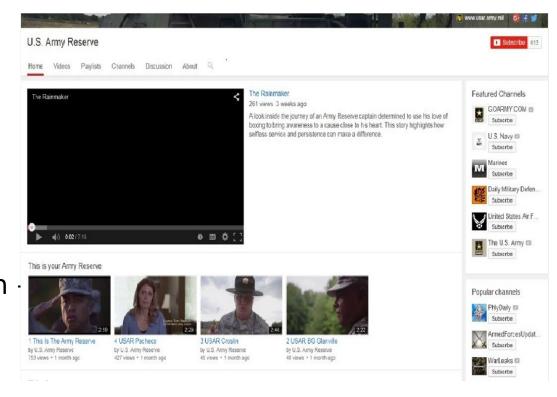
Lt. Gen. Jeffrey Talley -

Capt. Boyd Melson -

Brig. Gen. Ural Glanville -

Staff Sgt. Christopher Croslin

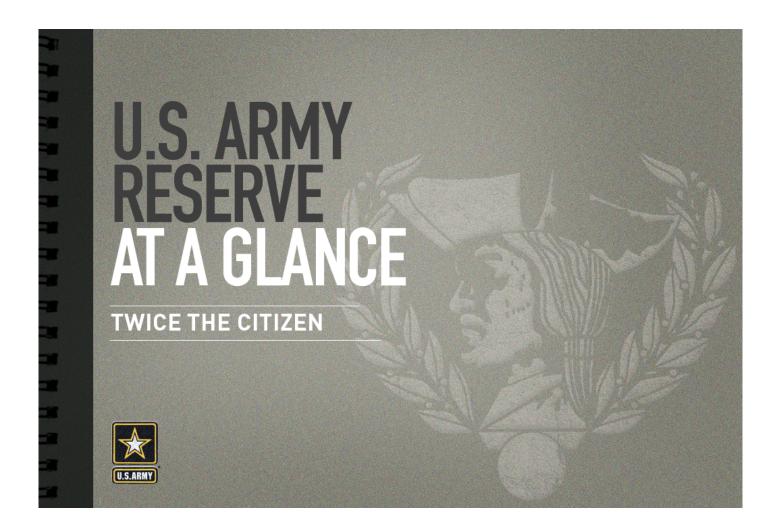
Capt. Terri Pacheco -





A Key Communication Tool







Fort Family Resource Guide



Nothing is more important than our Families ...

This <u>has</u> to be true for us to continue with our mission. If it is not true, then ye need to let us know - we <u>must</u> keep faith with the Families.

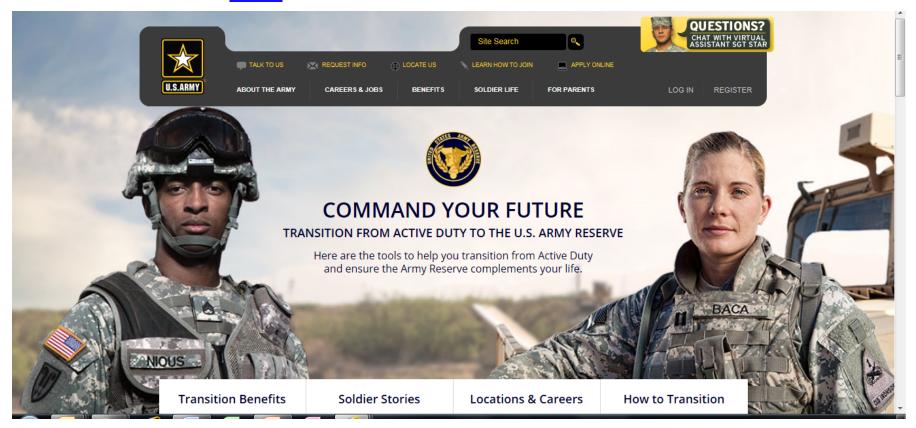




AC to AR



www.goarmyreserve.com/ac 2ar





Digital Communications



Website and Social Media

- Social Sharing from the new Website vs CORE/DVIDS
 - Draws traffic internally
 - Tells USAR story
- USAR Photo Gallery
 - supports stand-alones
 - Can search key words
 - Photos are optimal content for sharing
- USAR NewsFeed
 - Archived chronologically







Ambassador Resources Online

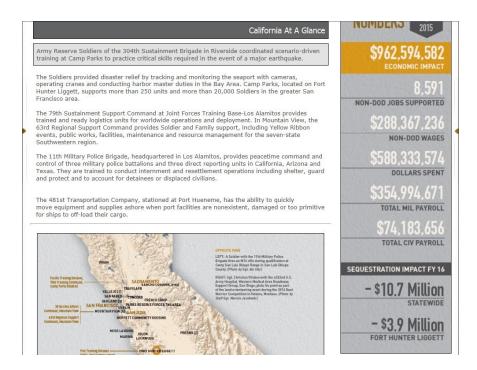


Find An Ambassador -

http://www.usar.army.mil/Featured/AmbassadorProgram/FindanAmbassador.asp

Your state details and economic impact are listed -







Vision Statement (new)

The United States Army Reserve is the world's premier land power reserve force.

Mission Statement (no change)

The Army Reserve provides trained, equipped and ready Soldiers, Leaders, and Units to meet America's requirements at home and abroad.



Army Reserve Style Guide



- We are the "United States <u>Army</u> Reserve"
 - Abbreviations: U.S. Army Reserve, Army Reserve,
 USAR
- Do not add an "s" as in "Army Reserves"
- It is always capitalized, unless "reserve components"
- Chief of Army Reserve and Commanding General, United States Army Reserve Command
- Direct reference is capitalized: <u>Soldiers</u>, <u>Civilians</u> and <u>Families</u>
- Refer as Army Reserve Soldier, then unit and position
- Applies to written products and social media



Army Reserve Communications



What you can expect from ARC:

- FY16 Communication Plan
- Quarterly Senior Leader talking points
- Strategic Messaging Guidance
- Branding Guidelines
- Army Reserve At a Glance Booklets and online resources
- Citizen Warrior Magazine Issues (due out FEB/MAR)
- Speakers Tool Kit
 - Generic Speeches
 - AR 101 brief (periodically updated)
 - Current AR Messaging: (i.e., National Commission TPs)
- CAR & Other Senior Leader Updates, as available
- CAR Cards, as available
- AR Media Highlights
- AR videos



Call To Action



- Regularly actively pursue opportunities to tell the Army Reserve story
 - Holiday or event-driven speaking engagements
 - Engagements with local and national influencers
 - Invite influencers to military events
 - Local and national media outlets
 - Radio, television, newspaper, articles, social media
 - Contact USAR public affairs for support
 - Build relationships with USAR leaders and units

**Ensure that ARC gets your stories

The United States Army Reserve

he United States Army Reserve is the world's premier land po







BACK-UP

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- ssagin
- ☐ Approved by LTG Talley; effective date is 1 November
- ☐ Highlights
 - Establishes a Positioning Statement
 - Focus on the Army Reserve's role as a Title 10 reserve force that is manned, trained, and equipped to compliment the active component and support the Joint Force.
 - Differentiates the Army Reserve from the other Compos.
 - Creates an overarching, strategic theme and messages
 - Encapsulates who we are and what we do in talking points.
 - Supports the Position Statement.
 - NEW Vision Statement; what we aspire to be
 - Previous vision statement is now a key strategic message



Strategic Messaging Theme

The Army Reserve is the reserve of the United States Army

Strategic Messages

- The Army Reserve is a single, integrated, and synchronized command in support of the Army and Joint Force for homeland and global contingencies.
- The Army Reserve is forward stationed throughout the world in direct support of Corps, Army Service Component Commands, and Combatant Commands.
- The Army Reserve is always accessible and available for missions at home or abroad; not confined by state or territorial boundaries.
- The Army Reserve is a Title 10 federal reserve force specifically organized, trained, and equipped to compliment the active Army in support of the Joint Force.





Positioning statement

The United States Army Reserve is the reserve for the United States Army. As a Title 10 force under federal control, we are always available and accessible as a single, integrated, and synchronized command in support of the Army and Joint Force for homeland and global contingencies.

We are forward stationed throughout the world, always accessible for federal missions; not confined by state or territory boundaries. We are specifically organized, trained, and equipped to compliment the active Army and support the



my Reserve - Unique Force Pi

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Profi	

% Units by type assigned to Army Components*:				
Support & Sustainment Capabilities	USAR %	ARNG %	AC %	
Mil Info Spt Ops	83	0	17	
Chaplain	81	19	0	
Civil Affairs	79	0	21	
Military History	78	18	5	
Quartermaster (Fld Svc)	73	15	12	
Quartermaster (Supply)	48	17	35	
Transportation	55	38	20	
Information Ops	50	33	17	
Medical	49	19	32	
Adjutant General	43	17	40	
Chemical	40	35	24	
JAG	39	38	24	
Public Affairs	36	48	16	
Engineers	36	47	17	
Military Police	24	36	40	

- □ **202K Strong:** Slightly larger than active duty Marine Corps
- □ Cost Effective: Provides 20% of the Army Force for ~6% of the Army budget
- ☐ Educational profile: 75% of Total Army Doctorates & 50% of Masters Degrees reside in the Army Reserve
- Over 40k AR Soldiers support Generating Force mission requirements
- □ 3 AR Soldiers are currently Members of Congress; 19 Members of Congress are former members of the USAR
- ☐ 123 General Officers
 - ➤ 1 LTG, 43 MGs, 79 BGs
 - > 58 General Officer Commands
 - CEOs, College Professors, Judges, Engineers, etc.

*Unit percentage data for FY15 validated 23 July 2015 Source: Structure & Manpower Allocation System (SAMAS) Report

ife-Saving & Life-Sustaining Capabilities





Joe Theismann: "We don't have a reserve force if something happens."

July 9, 2015 Outnumbered - Fox News

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Vignette: Superstorm Sandy









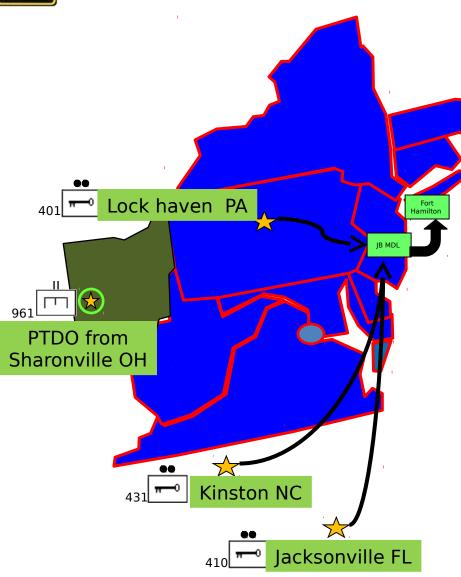
- Emergency Preparedness
 Liaison Officers
- 3 Quartermaster Detachments
- Aviation Support
- Army Reserve facilities used for response support

- Family Programs
- Engineer Companies
- Quartermaster Company (POL)
- Immediate Response Security



Vignette: Superstorm Sandy





Why did we use Army Reserve Assets in Sandy Relief?

- 1. Close to disaster areas.
- 2. Quick response with needed disaster-relief capabilities.
- 3. Ability to seamlessly integrate our <u>vital military</u> <u>capabilities,</u> essential for disaster relief, with the National Guard, and other State and federal agencies.



How Do We Use It?



Primary Audience

- Members of Congress
- Centers of influence
 - Governors
 - State and local officials
 - MSO/VSO leadership



Secondary Audience



Army
Pentagon
Combatant Commanders
FORSCOM
National Guard



Generating Readiness Through Partnerships

UNCLASSIFIED (1884) Private Public Partnerships

the Army Reserve is a community-based force of *Citizen-Soldiers*

PRIVATE

Enhances both private sector and



Provides specialized expertise in business environments

PUBLIC

Enhances both public sector and military careers



Provides expertise in interagency environments

PARTNERSHIP

Enhances professional and





Provides valuable professional and trade credentialing opportunities

Military

Skills, Training, **Experience**

Private sector includes for-profit and not-for-profit companies and corporations

 Shares "best practices" from private and military sectors

Publikesestereinelmbesveeglastate, and Citizen-Soldiensnents

- Shares "best practices" from public and military sectors
- Makes better public-servants and Citizen-Soldiers

Partnership includes private, public, and academic institutions

- Improves opportunities and capabilities f participating individuals and organization
- Generates cost savings with increased va to all partners

Civilian

The Army Reserve brings together private and public sector skills, training, and



Tools in Your Toolkit



Army Reserve At a Glance

State-by-state explanation of Army Reserve capabilities and economic impact

Army Reserve Ambassadors

- Vitally important bridges to communities across the Nation
- ARAs educate the public, community leaders and Congress about the capabilities and value of the Army Reserve
- ARAs promote support for Soldiers and their Families Army Reserve Communications during deployments and play an active role in facilitating community support through 'Welcome Home' ceremonies and the Yellow Ribbon Program.

Social Media

- This is how we pass information to and from the field
- Be careful no specifics on people, places and military training